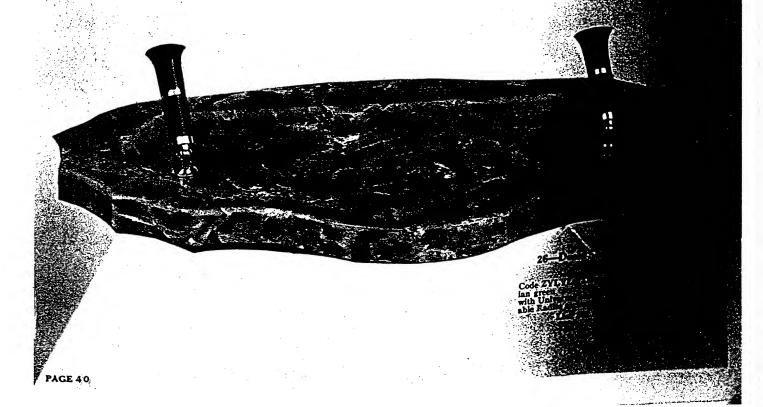


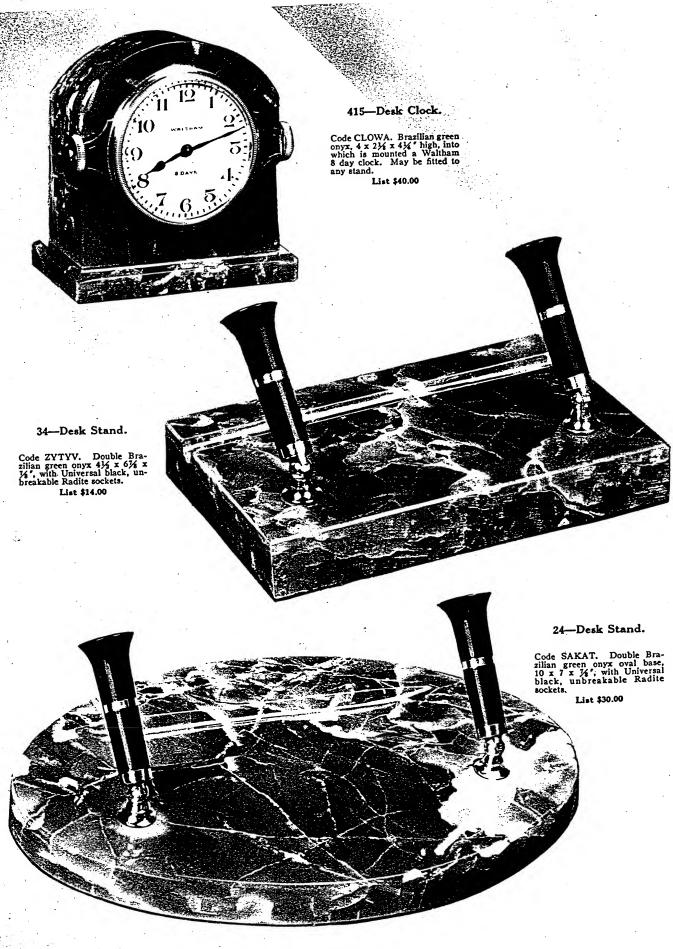
25-Desk Stand.

Code ZYMOK. Double Brazilian green onyx, 8½ x 14½ x 1°, with Universal black, unbreakable Radite sockets.

List \$46.00









### 23-Desk Stand.

Code SAKAS. Single Brazilian green onyx 6½ x 4½ x 1°, with Universal black, unbreakable Radite socket.

List \$12.00

### 29-Desk Stand.

Code ZYLFA. Double Brazilian green onyx diamond shaped base, 4 x 6½ x ½°, with Universal black, unbreakable Radite sockets.

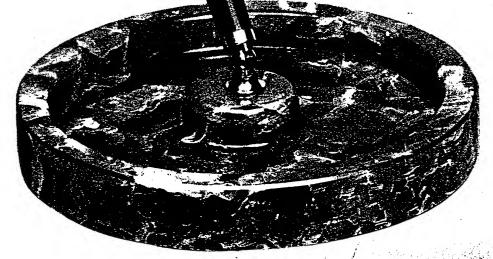
List \$11.00



### 39-Desk Stand.

Code ZYUAB. Single Brazilian green onyx, round base, approximately 7" in diameter x ½" thick. Portion of top surface relieved, forming circular ash tray.

List \$18.00



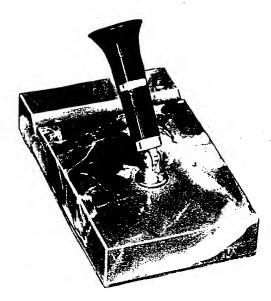


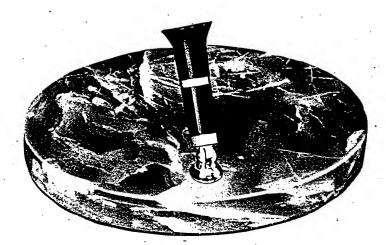


### 22-Desk Stand.

Code SAKAR. Single Brazilian green onyx base. 3 x 5 ½ x ½ ", with Universal black, unbreakable Radite socket.

List \$8.00





### 33-Desk Stand.

Code ZYHOF. Single Brazilian green onyx oval base, scoop for pins, 4½ x 6½ x ½, with Universal black, unbreakable Radite socket.

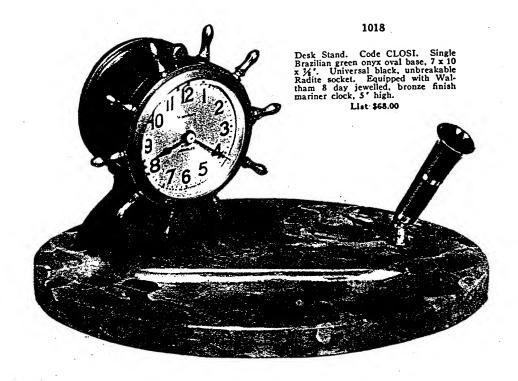
List \$14.00

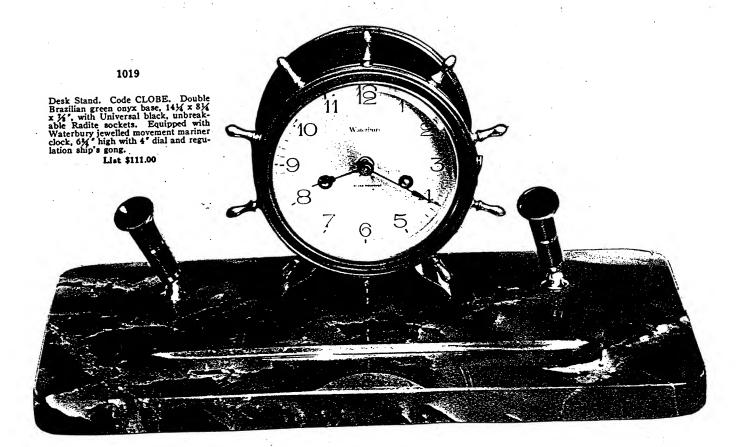


Code ZYHAB. Single Brazilian green onyx, diamond shaped base, 4½ x 6½ x ½′, with Universal black, unbreakable Radite socket.

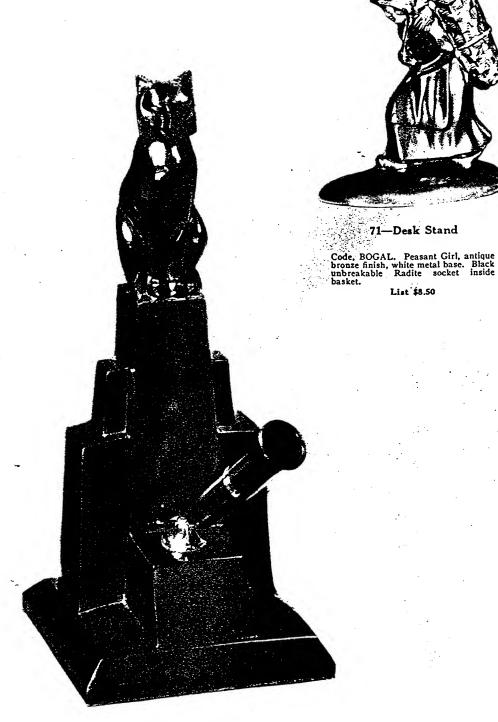
List \$8.00









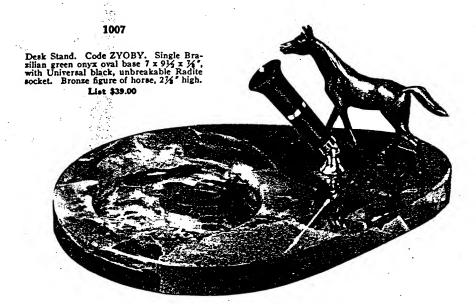


### 70-Desk Stand

Code, BOCAT. Single black finish metal figure. Modern pillar and base 31/2 inches square with Universal black unbreakable Radite socket. Cat figure.

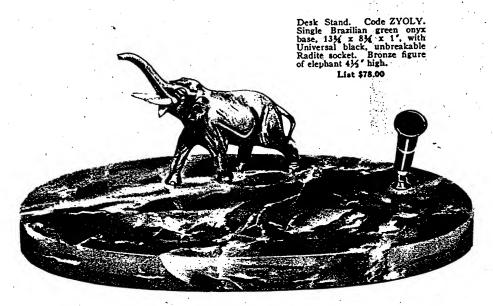
List \$15.00

List \$8.50



### 1016





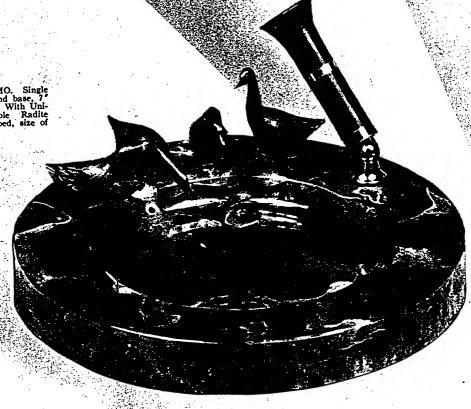




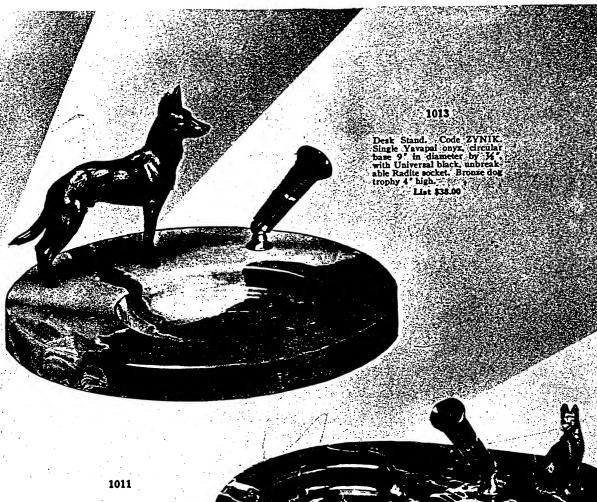


Desk Stand. Code ZYPMO. Single Brazilian green onyx, round base, 7' in diameter by 1/2" thick. With Uni-versal black, unbreakable Radite socket. Four geese grouped, size of highest goose 1 1/2".

List \$35.50







Desk Stand. Code ZYNNY. Single genuine Italian black and gold marble, egg shaped base, 7 x 9½ x ½, with circular scoop for ash tray, with Universal black, unbreakable Radits socket. Dog trophy figure 2½ high.

List \$28.00

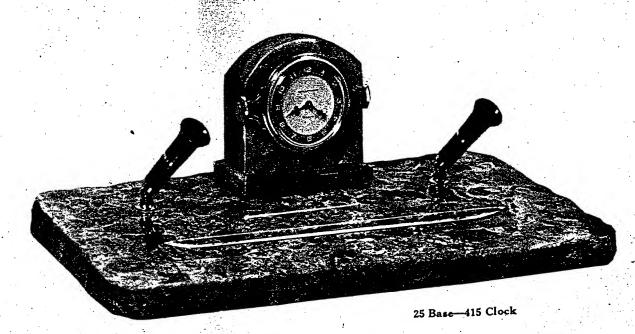


### 1014

Desk Stand. Code ZYNIH.
Single Brazilian green onyx,
rough edge oval base, 12 x 7½
x 1', with Universal black, unbreakable Radite socket. Brouze
trophy figures of dogs, 3½'
high.

List \$63.00





Double Brazilian green onyx base No. 25, 8 x 14 x 1/2 inch with Universal black, unbreakable Radite sockets. Code ZYMOK.

List \$46.00

No. 415 Waltham 8-day clock mounted in Brazilian green onyx holder, felt padded bottom. Code CLOWA.

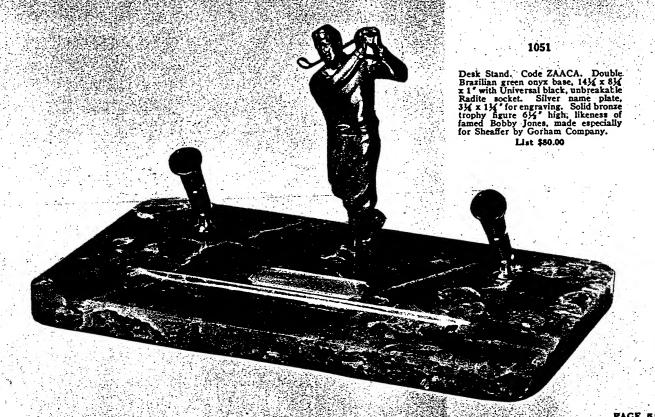
List \$40.00

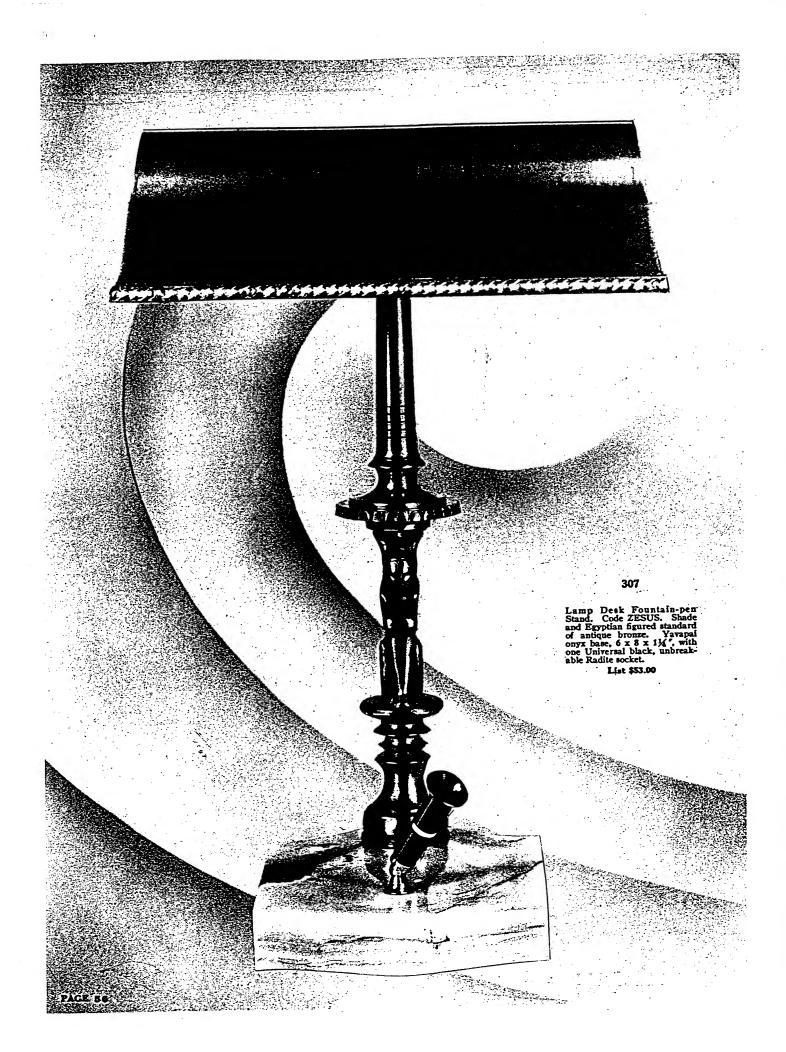


Desk Stand. Code ZAABA. Single Brazilian green onyx base, 10 x 7 x 1/4", with Universal black, unbreakable Radite socket. Bronze name plate, 21/4 x 11/4" for engraving. Bronze trophy figure 43/4" high, likeness of Bobby Jones made exclusively for Sheaffer by Gorham.

List \$45.00

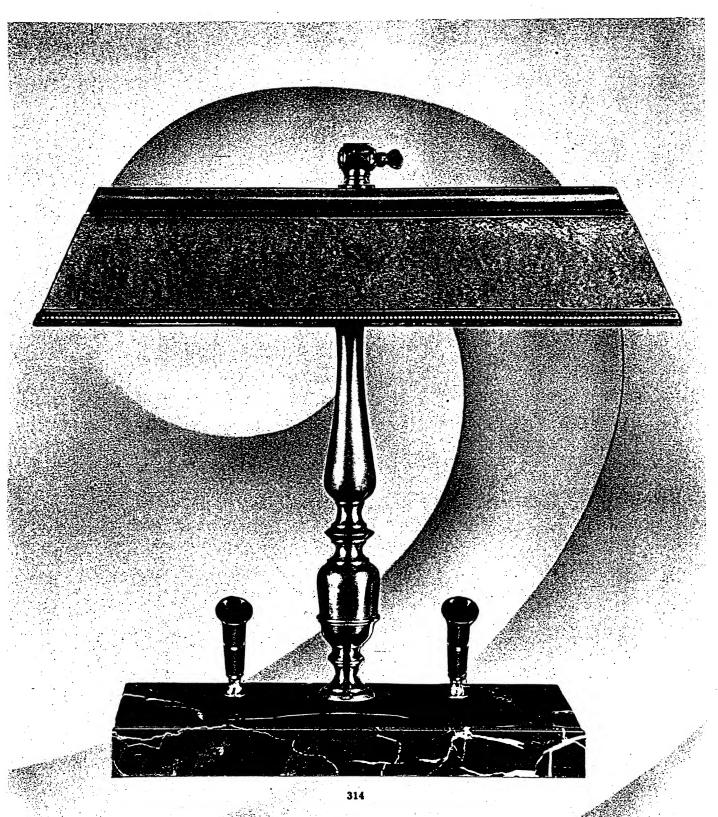












Double DeLuxe Lamp Desk Fountain-pen Stand. Code ZAKGC. Lamp and post standard of antique bronze. Double gold and black Italian marble base, 6 x 12 x 1 1/2".

List \$71.00

312. Code ZYHYH. Same as 314 except base is of onyx.

List \$71.00

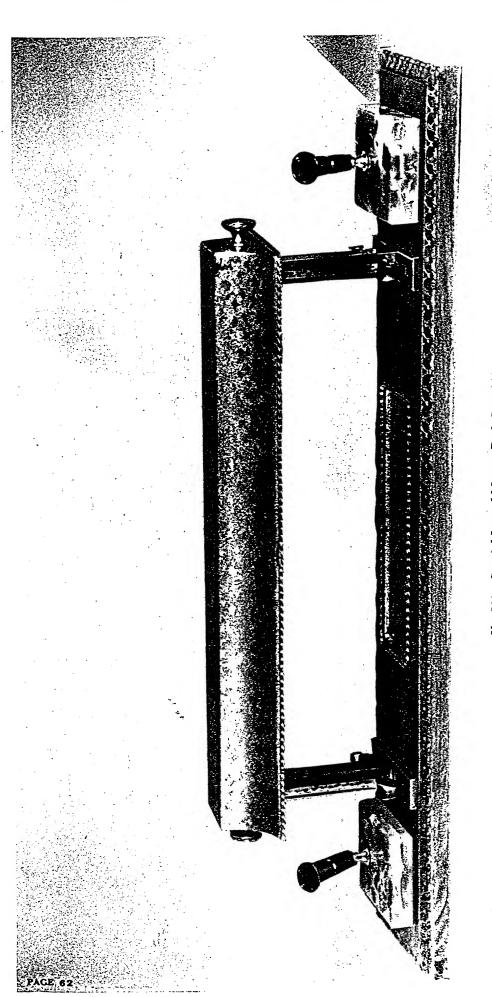




Lamp Desk Stand. Code, COLAS. Base approximately 8' in diameter, of genuine black and gold Italian marble. Plain bronze shade with corrugated bronze standard. Base equipped with Universal black, unbreakable Radite socket.

List \$35.00

222. Lamp Desk Stand. Code, COLID. Same as 321 except double. With two Universal black, unbreakable Radite sockets. List \$40.00



## No. 316 - Special Leopold Lamp Desk Stand

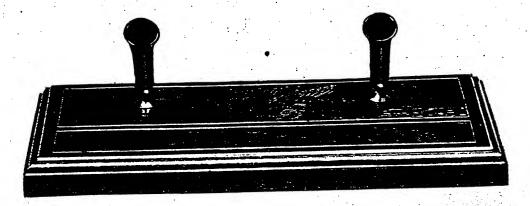
Code LEOLA, Base, 28 x 3/4 x %; of sold black walnut with hand carved edges. Lamp shade, standards and frame bronze faished, acid etched. Standard 7 high, 18 long, equipped with No. 27 green Brazilian onyx desk stand at each shad.



### 300-Desk Stand

Code NAJIM. Single base of genuine American walnut wood, Spanish Galleon design, inlaid in brass, size 5½ x7x1°, equipped with one Universal black, unbreakable Radite socket.

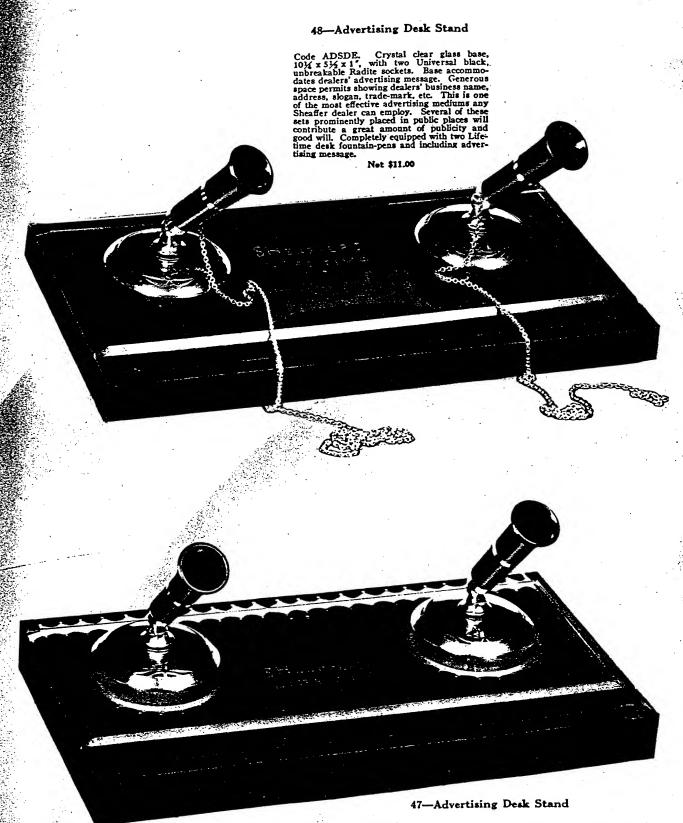
List \$18.00



### 301X

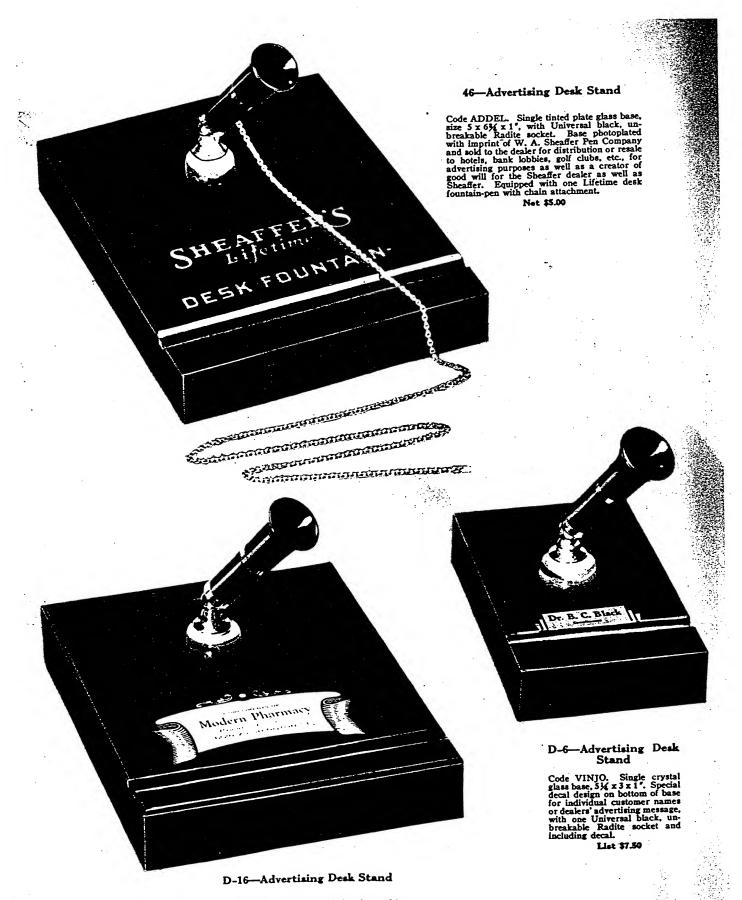
Complete Masterpiece Desk equipment, Code NAGAK. Double base of genuine American walnut, Spanish Galleon design inlaid with brass, 714 x 12½ x 1°, with two Universal black, unbreakable Radite sockets. Complete equipment includes double desk stand, sockets, two matched Lifetime desk fountain-pens, letter holder, letter opener, hand blotter, one pair of book ends, one large blotter pad.

List \$100.99



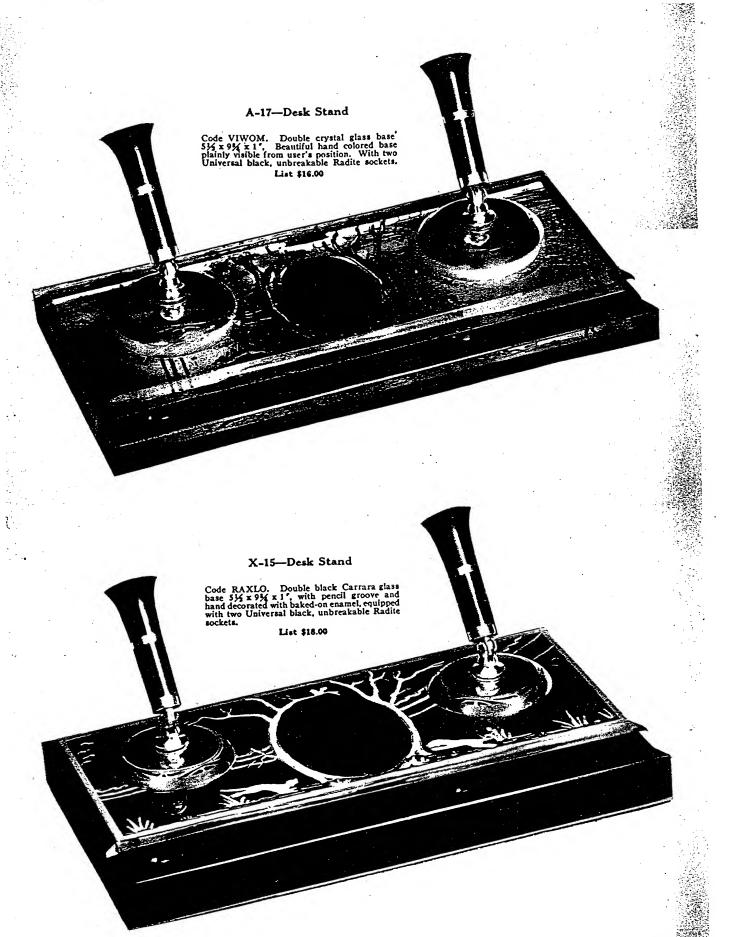
Code ADSOR. Double imported crystal glass base, equipped with gold plated socket decoration. Base 10½ x 5½ x 1°. Bottom of base accommodates dealers' advertising message, plainly visible from user's position. This set is an ideal advertising proposition for the Sheaffer dealer. Place them in banks, botels and other public business places. Completely equipped with two Lifetime desk fountainpens and including printing of advertising message.

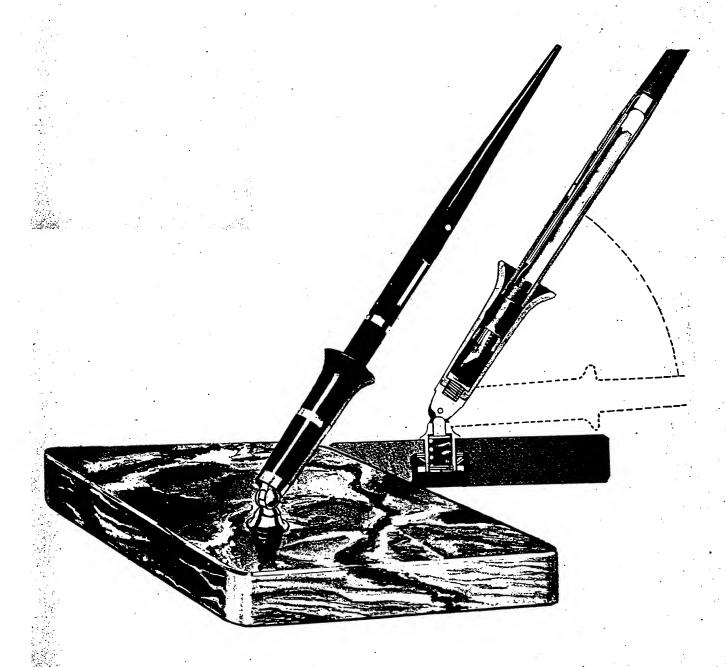
Net \$10.00



Code, RABBU. Single crystal glass base, 5 1/4 x 1'. Special decal design on bottom of base for individual customer names or dealer advertising message. Price including decal. List \$12.50





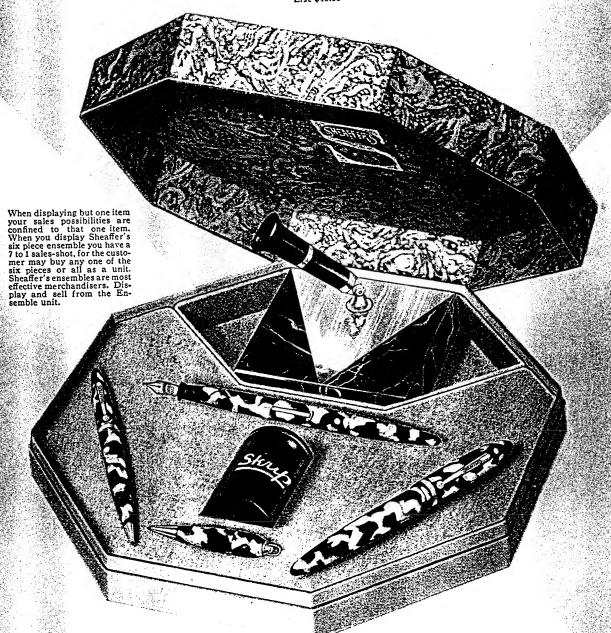


HEAFFER'S excel not alone in styling but in mechanical merit. They are supreme; their marveled performance is designed in. The pens come lightly and naturally to hand from Sheaffer's ingenious universal sockets. Nothing grips or hinders them—they are always served you at the correct writing angle, never from random angles—and they air seal themselves within the socket, keeping tip moist for instant use.

HIS Six Piece Ensemble is one of Sheaffer's latest contributions to increased dealer-profits and consumer-satisfaction. Ideal for every gift occasion the unit price means greater volume and substantial profit to the dealer and a new, distinctly different and complete writing unit to the consumer. Sheaffer's new six-piece ensemble includes a desk stand of rich black and gold imported Italian marble and domestic cream Onyx, equipped with a desk fountain-pen, a Safety Skrip package which is non-leaking and practically unbreakable, and a Golf or Handbag pencil, Balance° pocket pencil and Balance° Pocket Fountain Pen in unbreakable Radite. Complete! New! Absolutely unique—distinctly, so as to appeal to all lovers of quality and originality. These six piece ensembles are neatly packed in a beautiful velvet unique—distinctly, so as to appeal to all lovers of quality and originality. These six piece ensembles are neatly packed in a beautiful velvet intended octagonal gift box and priced to create volume and profit for the dealer, and enthusiastic satisfaction for the purchaser as well as outstanding joy for the recipient. Ensemble illustrated is No. WQ7, Code SUQWO.

List \$40.00

List \$40.00



### SIX PIECE ENSEMBLE SETS

K74TC Black and Pearl DeLuxe Lifetime\* Pen.
KTSC Black and Pearl DeLuxe Pencil.
KCR Black and Pearl DeLuxe Golf Pencil.
"O" Safety Skrip Package with solid gold lettering.
K74DK Black and Pearl DeLuxe Lifetime\* Desk Pen.
No. 80 Italian Marble and Cream Onyx Base. WQ4 Code SAQWA
Consisting of I 8TC Jet Black Lifetime\* Pen.

SLT Jet Black Pencil.

I.GR Jet Black Golf Pencil.

I.GR Jet Black Golf Pencil.

I.Q' Safety Skrip Package with solid gold lettering.

I.74D Jet Black Lifetime\* Desk Pen with jet black barrel and quill.

No. 80 Italian Marble and Cream Onyx Base.

WQ5 Code SAQIW.
Consisting of I 74TC Jet Black Lifetime\* Pen.

I.LTSC Jet Black Lifetime\* Pen.

I.LTSC Jet Black Pencil.

I.QR Jet Black Golf Pencil.

I.YO' Safety Skrip Package with solid gold lettering.

I.74D Jet Black Lifetime\* Desk Pen with jet black barrel and quill.

WQ7 Code SUQWO.

Consisting of I K8TC Black and Pearl DeLuxe Lifetime Pen.

I.KGR Black and Pearl DeLuxe Lifetime Pen.

I.KGR Black and Pearl DeLuxe Golf Pencil.

I.YO' Safety Skrip Package with solid gold lettering.

I.KGR Black and Pearl DeLuxe Lifetime Pen.

I.KGR Black and Pearl DeLuxe Lifetime Pen. WQS SUQUW Consisting of . 60 Hanan Marble and Cream Onyx Base.

O. List \$40.00

TO Black and Marine Green Lifetime Pen.

To Black and Marine Green Pencil.

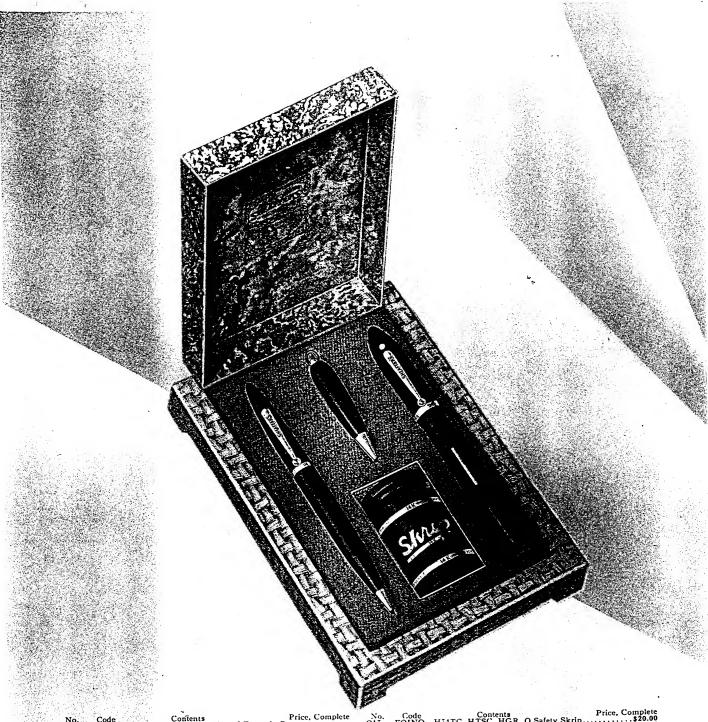
Black and Marine Green Golf Pencil.

Safety Skrip Package with solid gold lettering.

40H Black and Marine Green Lifetime Desk Pen.

81 Italian Marble and Green Brazilian Onyx Base. WQ17 Code SIQAW... List \$38.50
Consisting of I H74TC Black and Marine Green Lifetime Pen.
I HTSC Black and Marine Green Pencil.
I HGR Black and Marine Green Pencil.
O' Salety Skrip Package with solid gold lettering.
I TH74DH Black and Marine Green Thin Lifetime Desk
Pen. 1 No. 81 Italian Marble and Green Brazilian Onyx Base.

CReg. U. S. Pat. Off.



No. Code	Contents	Price, Complete
No. Code	to to include No. 5-30 Ralance	Fountain Pen.
The following se	ts to include No. 5-30 Balance 5-30TC, LTSC, LGR, X Saf 5-30TC, LTSC, LGR, X Saf J5-30TC, LTSC, LGR, X Saf J5-30TC, JTSC, JGR, X Saf J5-30TC, JTSC, JGR, X Saf J5-30TC, KTSC, KGR, X Saf J5-30TC, KTSC, KTSC	ety Skrip \$11.25
SIU FISBA	5-30TR TTSR LGR X Sal	etv Skrip 11.25
Q12 FIVER	IS SOTO ITSC. IGR. X Sa	etv Skrip 11.75
VII FIVED	15-30TR ITSR IGR X Sa	fety Skrip 11.75
QUA FIQUE	KS.30TC, KTSC, KGR, X S	Safety Skrip 13.50
The following es	to to include Sheaffer's Balance	e Lifetime tountain pen:
X1 FXEBA	J8TC, SJT, JGR, X Safety	Skrip\$16.00
V2 FYECE	174TC ITSC. IGR. X Safet	y Skrip 15.00
Çî FÛFDÎ	174TR ITSR. IGR. X Safe	ty Skrip 15.00
VA FXARE	RTC. SLT. LGR. X Safety S	krip 15.50
YS FXACI	74TC. LTSC. LGR. X Safet	y Skrip 14.50
X6 FXADA	JATC, SJT, JGR, X Safety S J74TC, JTSC, JGR, X Safe J74TC, JTSC, JGR, X Safe 8TC, SLT, LGR, X Safety S 74TC, LTSC, LGR, X Safet 74TC, LTSC, LGR, X Safet K8TC, SKT, KGR, X Safet K74TC, KTSC, KGR, X Safet	y Skrip 14.50
X7 FXUBI	K8TC, SKT, KGR, X Safet	y Skrip 18.50
X8 FXUCA	K74TC, KTSC, KGR, X Sa	fety Skrip 17.00
X16 FXILO	H8TC, SHT, HGR, X Safet H74TC, HTSC, HGR, X Sa H74MC, HMC, HGR, X Sa	y Skrip 18.50
X17 FXINA	H74TC, HTSC, HGR, X Sa	lety Skrip 17.00
XM17 FXIAM	H74MC, HMC, HGR, X Sa	tety Skrip 14.75
The Callerine	note are furnished with Safet	v Skrip equipped with 14k
Solid Gold nam	e. 1996	Skrip         \$19.00           y Skrip         18.00           y Skrip         18.00           skrip         18.00           skrip         18.50           y Skrip         17.50           y Skrip         17.50           y Skrip         21.50           fety Skrip         20.00           y Skrip         21.50           y Skrip         21.50
O1 FQEBO	J8TC, SJT, JGR, Q Safety	Skrip
Q2 FQECU	J74TC, JTSC, JGR, Q Sate	y Skrip
Q3 FQEDY	J74TR. JTSR. JGR, Q Sale	18 50
Q4 FQABU	8TC, SLT, LGR, Q Safety S	Skrip
Q5 FQACY	74TC, LISC, LGR, Q Salet	y Skrip
Q6 FQADO	74TR, LISK, LGR, O Salet	Skrip 21.50
Q7 FQUBY	Kaic, Ski, KGR, Q Salet	fety Skrip 20.00
Q8 FQUCU	K/41C, KISC, NGK, US	fety Skrip 20.00
Ob FOOD	HSTC, SHT, HGR, Q Safet	v Skrip 21.50
Q16 FQILA	Hare, Shi, Hok, Quac.	, campinion
PAGE 70		
Experience Control	1. S. C.	

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No. Q17 QM17 QM18	Code FOINO FOIIM FOIME	H74TC, H H74MC, F H74MR, I	Contents TSC, HG IMC, HG IMR, HG	R, Q Saf R, Q Saf R, O Saf	ety Skrip. ety Skrip. ety Skrip.	Price, Co	\$20.00 17.75 17.75
The for	lowing set ime and g FYEBY FYECO FYEDU FYABO FYACU FYACU FYACU FYUCY FYUCY FYUDO FYUDO FYIGA FYIHE	s are furnical filled by J8TC. SJT J74TC, JT J74TR. JT 8TC, SL. T74TC, LT 74TR, LT K8TC, SK 74TC, K74TC, K74TC, SK 74TC, K74TC,	shed with inds. JGR. Y SC. JGR SR. JGR , LGR. Y SC. LGR. SR. LGR CT. KGR.	Safety SI Safety S Y Safety Y Safety Safety Y Safety Y Safety Y Safety Y Safety R, Y Safety	krip y Skrip y Skrip y Skrip krip y Skrip y Skrip skrip	ed with 14F	\$20.50 19.50 19.50 20.00 19.00 19.00 23.00 21.50
YM18 With a	FYIMO genuine le	ather gift	box and	solid gold	i trimmed	pen, pener	
O410 O41 O42 O43 O44 O45	package. FVAFO FVAGU FVAHY FVUFU FVUGY FVUHO	78TR, LL 78TR, LL K85TC, S K75TC, K	TSR, LL K5T, KK STSC, K	GR, Q Sa GR, Q S KGR, Q KGR, Q	lety Skrip afety Skrip Safety Skri Safety Skri	ip.	35.50 47.00 44.00 38.50
Z40 Z41 Z42 Z43 Z44 Z45	FZAFA FZAGE ZFAHI FZUFE FZUGI FZUHA	85TC, SL 75TC, L5 78TR, LL K85TC, S	ST, LLG. TSC. LLC TSR. LL KST. KK	Z Safety R, Z Saf GR, Z Saf G, Z Saf	Skrip ety Skrip. fety Skrip. ety Skrip. Safety Skr	ip	46.50 42.00 51.50 50.50
							~r.eg. U. S.

# is fast becoming the world? most popular writing flui

Another Sheaffer contribution of considerable import to modern writing is Skrip, the successor to ink. Skrip is ideal for all pen use. It flows freely, dries quickly, spreads evenly and does not clog—contains no sediment, neither does it corrode steel or gold pen points.

Skrip is manufactured in Pernanent Royal Blue—for record and legal purposes and in Washable in green, red, blue, purple and black—for school and where a pernanent fluid is not absolutely essential. Both Pernanent and Washable being packed in 2-ounce Safety, 4-ounce, pint, quart and gallon sizes. Dealers will appreciate the extraordinary selling helps given by Sheaffer of packing in every Skrip shipment result-producing display material for counter and window.

The assortments listed below are merely suggestive. Dealers are at liberty to make up assortments to meet their requirements. If the total weight exceeds 100 pounds figure your profit on an F.O.B your station' basis. Remember, the profit on I dozen 4-ounce Skrip 172% greater than on an equality of 2-ounce size. And the Safety Skrip page greater profit to dealer and increased salising than to consumer than any other package of writing fluid on the market. Feature the Safety pickage

### Prices and Sizes

ggested	50.50	15.2	.25	.50	200	146/25	00 9	Sample	Sample	Sample		. Green	
g Weight Su	spuno	spuno	onnds	spuno	ounds	onnds	onuds	ounds	onuds	9 pounds	50 pounds each.	Washable Blue, Black, Purple,	
S	47.7		-		_	2	-			S	í 5-gallon	-	
Amo	2 dozen		7	•	0	0	-	m	6 dozen	2 gross		size containers	
Price per Doz.	List \$6.00	List 2.00	List 3.25	List 6.00 6	List 11 00	List 21.00/6.	List 72.00	Net .60	Net .60	Net .60	i kegs, \$4.50 list per	Permanent Royal Blue in all size containers.	namers.
Size	Safety Skrip	2 Ounce	4 Ounce	% Fint	Pint	1 Quart	Callon	%-Ounce Sample	%-Ounce Sample	%-Ounce Sample	Five gallons or more in kegs, \$4.50 list per gullon.	COLORS: Permanent Royal	and ited in all size coi

## Safety Skrip in Four Styles

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<i>7</i> , O;	y, with name in 148 sould gold and two gold-niled bands, list.  Z, completely trimmed in 14k solid gold. Circular name plate on top of package for name initials, crest, etc., two solid gold bands and name Skrip in solid gold, list.



Safety Skrip



colors and Permanent Royal Blue

oz. Washable in colors and Per-namentRoyalBlue





colors and Permanent Royal Blue

1/2 pt. Washable in 5 colors and Permanent Royal Blue



krip	Hue ue			
fety S	- × ×	Black	Green	
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Less 50-2%... 26.10 Net.....\$25.07

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y Skrip	R. Blue List			<u></u>	9
4 doz. Safety Skrip	2 dozen P. J	6 bottles W.	4 bottles Pu	2 bottles Re	
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		t. Blue. Blue.







1e, 10.00





LUE CAP LEADS, of Sheaffer quality, offer a gigantic market and pave the way for increased pencil business.

For years chemists experimented to produce a stronger and smoother lead. The Blue Cap brand is the result. They are wax impregnated—not merely coated, and therefore stronger. Highest grade graphite is distributed throughout, resulting in lead that makes a denser, blacker line. They are smooth. They are strong. They are extremely dense in color.

And the blanketing advertising in America's leading magazines and newspapers supports Blue Cap leads prominently and consistently.

	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1
Prices on Sheaffer's Blue Ca	
Medium grade, regular length,	, ~ · · · · · · · · · · · · · · · · · ·
18 sticks per box	15c each
Hard grade, regular length,	
18 sticks per box	15c each
Soft grade, regular length,	والدفور والرا
18 sticks per box	15c each
Red crayon, regular length,	
12 sticks per box	15c each
Blue crayon, regular length,	
12 sticks per box	15c each
Indelible, regular length,	15
12 sticks per box	15c each
Medium grade, midget size,	:
18 sticks per box	15c each
CI C I DI C C C Commission	
Sheaffer's Blue Cap Oversize	Checking
	ha 15- mah
Soft grade, black, 12 sticks per tule	15e each
Blue crayon, 12 sticks per tube	150 each
Tet Plack Artists' Croyon	cacu

Jet Black Artists' Crayon,
12 sticks per tube......15c each
15c each

Sheaffer's Blue Cap Midget Leads

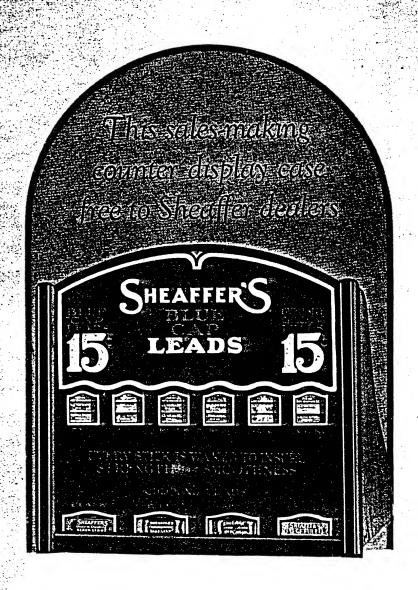
Sheaffer's Blue Cap Midget Leads. 18 sticks perbox, 1/4 inch long, price 15c each. These leads are of the same Blue Cap quality, impregnated throughout with wax, thus insuring great tensile strength. They are adaptable for use in the Golf and Handbag Pencil and combination.

### Free Display Case With This Modest

Assortment		-
5 doz. Medium Blue Cap Leads	\$9.20	٠
3 doz. Soft Blue Cap Leads	5.40	
1 doz. Hard Blue Cap Leads	. 1.80	٠
11/2 doz. Indelible Blue Cap Leads	. 2.70	١,
1 doz. Reg. size Red Crayon Blue Cap		
Leads	. 1.80	
1 doz. Reg. size Blue Crayon Blue Cap		
Leads	. 1.80	
1/2 doz. Oversize Black Blue Cap Leads.	90	
1/2 doz. Oversize Red Blue Cap Leads		
1/2 doz. Oversize Blue Blue Cap Leads.	90	

One Case Allowed





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W. A. Sheaffer Pen Company.